

Fanoos Telecom

Vacancy Announcement

Fanoos Telecom has an opening in its (**Marketing**) department for position of (**Senior Product Evolution specialist**) in Suly HQ .This will be a permanent job with the following major duties and responsibilities:

Job Purpose:

To manage and champion the development of each product from conceptual stage through launch, refinement and product life cycle growth stages within the company's product development process.

Principal Accountabilities:

- Using the developed process for product initiative review and commitment, regarding UAT and FUT user experience.
- To work closely with the commercial team to the delivery of target customers' desired product / service feature and functional design levels and/or feasibility of each service.
- To establish a process by which new product initiatives can be reviewed and committed by members of the management team.
- To co-ordinate the examination of requirements and definition of approved Product / Service development projects through the functional department reviews and specification inputs to the organisation.
- Interpret results and inform the Product Manager of all failed results and recommend the appropriate action to be taken.
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Operating Environment:

- Fanoos's rapid growth over the next two years will result in the company becoming the fastest growing provider of communications in Iraq. With the threat of competitive price pressures and declining Average Revenue Per User (ARPU) as the market expands, the development of new services and sources of revenue growth are critical to the Fanoos's future success.
- 2. The development of services in the short term and laying the foundations for the introduction of WiMax and CDMA services requires an aggressive and disciplined approach.

Communications and Working Relationships:

- High level of diplomacy, tenacity and focus is required.
- Working relationship within Marketing personnel, all externally assigned department resources and members of the committee approving new product initiatives.
- Must be able to communicate effectively with IT and Technical on all performance and technical application requirements on an on-going basis while working closely with front & back office process to create and promote high .

Framework, Boundaries, Decision Making Authority and Responsibility:

- Considerable autonomy and project management skills are required to guide the successful execution of the defined product development process. Position will report directly to Director of Marketing and work closely with him to expedite new product /service concept development, review, approval and launch execution and follow-up within the corporate structure.

Knowledge Skills and Experience:

- Knowledge of product development and marketing experience with an in depth knowledge of telecoms, Internet applications and WiMAX data services utilizing network elements including core network and CPE. Knowledge of DSL other data access technologies, and LTE would be an advantage.

- Knowledge of product development and marketing experience with an in depth knowledge of telecoms and CDMA based voice and data services utilizing network elements including core network and CPE. Knowledge of GSM and fixed technologies would be an advantage
- Strong market research, analysis, writing and presentation skills.
- Effective verbal/written communication skills –
- In-depth knowledge of product development processes, product life cycle management, and product / service marketing.
- A global thinker with 5 years proven product development and launch experience
- A minimum college degree in a technical and / or marketing discipline or equivalent.
- Fluency in English, Kurdish and Arabic

We are proud to be an equal opportunity employer.

Salary and other benefits are competitive in Fanoos Telecom with opportunity for growth always.

How to Apply:

Interested applicants are requested to email their CVs to **jobs@fanoos.iq**

OR:

Fill out Job Application form (available in Fanoos Telecom/Recruitment section)

If you require any additional information please contact (07480010629)

Company Address:

Fanoos Telecom Building-Debashan-Sulaymaniyah-Iraq